

JOB DESCRIPTION

Job Title:	Business Development Intern
Company:	Globeleq South Africa Management Services
Reports To:	Business Development Manager (Regional)
Direct Reports:	None
Location:	Cape Town, South Africa
Role Type:	Fixed-term 6 – 12 months

Globeleq Background

Globeleq is a leading independent power producer operating and developing power projects in Africa. In Southern Africa, Globeleq develops clean power plants with a regional focus on Mozambique, South Africa, Zambia, and Zimbabwe. These projects result from the greenfield developments, competitive tenders and are often acquired from local developers.

Purpose of Role

The role would focus on assisting development activities on greenfield projects, competitive tenders and acquired sites. The role will require the intern to assist on permit applications, managing consultants for site studies, conducting site visits and engaging with land owners and government stakeholders in each of the markets. Regular regional travel is likely.

Key Responsibilities

The successful applicant would report to the Business Development Manager responsible for renewable energy in Southern Africa and would be exposed to a variety of technologies such as solar PV, wind, gas-fired power, hydropower technologies, and battery storage. The role would require active participation with the business development team, daily and weekly interactions with the technical and financial teams based in London.

Specific responsibilities include:

1. Assist in site assessment and analysis
2. Assist with preparation and submission of project tenders
3. Manage consultant scopes of works, appointments and delivery
4. Arrange and conduct site visits with consultants
5. Budget and expense tracking
6. Engaging with land owners and local officials in relevant markets
7. Engaging with local government officials and utilities
8. Contributing to internal reports and presentations.

Skills / Competencies

The following skills are sought for this position:

- Strong English written and verbal business communication skills
- Strong presentation skills, PowerPoint or equivalent
- Competent in MS word, excel required
- Competent in MS project or similar
- Competency in task and project management including budgeting and cost tracking
- Strong analytical, strategic and critical thinking
- Problem solving and an individual who show initiative to take on challenges and find solutions.

Experience, Knowledge & Qualifications

Experience and/or understanding of the Solar PV and Wind energy technology is an advantage with an understanding of the South African Renewable Energy Independent Power Producers Program being preferable.

Education in one or several of the following fields is preferred:

- A minimum undergraduate degree in either Engineering (Electrical, Civil, Mechanical), Economics, Finance, or Sciences is required;
- Specific course work in engineering, finance or policy based tertiary study in Energy or Power Plant Development preferred;

Preferred to have achieved:

- A Master's Degree in Energy or infrastructure development or similar engineering field is preferable; or
- An MBA covering non-recourse, project finance or similar is preferable.

A minimum 1-year work experience, with ideally experience or exposure to infrastructure (preferably power) development, funding or operations.

Other:

- Additional spoken languages are beneficial, especially:
 - Portuguese
 - Bemba
 - Emakhuwa
 - Nyanja
 - Afrikaans

Prepared By	Jonathan Frick	Date	2019/04/17
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Application process	CV and cover letter, together with certificates and current remuneration (if any) details, to be emailed to jobs@globeleq.co.za by 29th April 2019 .
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